

# Sage ERP Solutions

## Sage ERP Accpac

Get a 360° view of your business



Whether your growth plans include buying and selling in the global marketplace, adding more talent to your team or expanding your services, Sage ERP Accpac has the tools and the flexibility to successfully accelerate your business expansion. Supporting different languages and multicurrency transactions, our network of partners in more than 150 countries allows you to confidently conduct business with suppliers and customers anywhere in the world.

## World-Class Architecture

Sage ERP Accpac is an advanced application built on a multitiered, object-oriented architecture. Designed for the SME market, Sage ERP Accpac can be deployed either as a web-based application or as a desktop application.

Sage ERP Accpac lets you choose the solutions and configurations that work best for you: the applications, the database, the deployment options and languages, the network environment or operating system as well as the add-on software developed by Sage or one of our network of independent industry experts. We're here to help you operate more efficiently and allow you to focus on growing your business the right way.

## Ultimate Scalability

From single-user remote locations to large corporate environments with multiple locations and demanding business management needs, no other product scales like Sage ERP Accpac. With Sage ERP Accpac, you can upgrade smoothly from one version to the next as your business requirements expand, safe in the knowledge that your data will easily move with you.

All Sage ERP Accpac products have a uniform user interface, making it easy to upgrade without costly staff retraining or data conversion. Sage ERP Accpac also enables data processing across multiple servers, so as your number of users increases, multiple servers can share the processing workload.

## Completely Web-Based

Sage ERP Accpac has changed the rules of mid-market business management solutions by offering complete access to your accounting system through a standard web browser. No longer limited by your location, you can now access Sage ERP Accpac anywhere, anytime, through our easy-to-use web-based interface.

## Easy to Use and Customise

Sage ERP Accpac is easy to set up and use, with intuitive wizards and a familiar interface that make configuration and navigation a breeze. Embedded Microsoft® Visual Basic® for Applications (VBA) lets you easily expand, customise and integrate your Sage ERP Accpac application.

## Total Investment Protection

Sage ERP Accpac is a complete system designed to give your business the competitive advantage. Our value-added protection plan, offered across all product lines, gives you the investment protection you need to move quickly and easily from one version to the next, so you can increase the functionality of your system as your business requirements expand.

Designed for Global Business in today's global marketplace, your suppliers, your customers and your competition are no longer limited by physical borders. That's why you'll be glad to know that Sage ERP Accpac is deployed in more than 150 countries worldwide and supports multiple languages, so it can satisfy even the most demanding international requirements. A truly global application, Sage ERP Accpac handles transactions using multiple currencies, calculates currency-revaluation and complies with local accounting.

## Industry-Specific Solutions for Your Business

Your Sage ERP Accpac system is supported by a network of local experts who can enhance and extend it further to meet your market's specific requirements, thanks to the wide range of high-quality integrated vertical tools and our strong network of more than 400 development partners. Whatever your industry, our skilled partner network makes it possible to meet any business challenge, no matter how unique.



To grow, you need to compete. To compete, you need to be intelligent. Sage ERP Accpac provides you with tools that allow you to spend less time on the small details and more time on the big picture that will net you valuable business intelligence to make your organisation more competitive.

## Freedom of Choice

With streamlined integration across applications, advanced web and wireless access, full multilingual and multicurrency capabilities, a scalable open architecture and a choice of databases and operating systems, you can select the edition that best meets your business needs now and you can be sure it will comfortably grow with your business in the future.

### Sage ERP Accpac

Sage ERP Accpac offers the freedom of choice, ease of integration, high performance and reliability that forward-thinking companies rely on to increase profitability and seize the competitive advantage. At the core of Sage ERP Accpac are strong financial, operational, and customer relationship management features and capabilities.

### Core Financial

The financial modules of Sage ERP Accpac, namely Accounts Receivable, Accounts Payable, General Ledger (GL) and the System Manager, are powerful tools to help you confidently manage your company's complex finances. Available with full multicurrency capability, powerful bank reconciliation and tax reporting features, flexible transaction processing options, and informative dashboards for analytical reporting, Sage ERP Accpac Core Financials help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.

### Core Operational

The core operational modules of Sage ERP Accpac (Inventory Control, Order Entry, Purchase Orders, and Project and Job Costing) streamline the order fulfillment process so your business delivers every time. The Order Entry and Purchase Orders modules are fully integrated with Project and Job Costing, offering the most flexibility in the way transactions can be processed, while the Inventory Control module allows you to manage thousands of items and create flexible price lists. You even have the option of determining how and when inventory costing is performed, offering you ultimate freedom in managing your business your way.

## Database and Operating Systems Support

Sage ERP Accpac can be deployed on either Microsoft Windows® or Linux operating systems and can run on a variety of back-end database structures, including:

- Microsoft SQL Server®
- Pervasive.SQL
- Oracle



Accounts Payable, Receivable, and Sales Analysis dashboards

## Editions

### Sage ERP Accpac 100

Our entry-level offering for a growing business that requires strong and secure financial and operations management. Sage ERP Accpac 100 handles up to three GL account segments, stores up to seven years of history and can accommodate up to ten concurrent users. Sage ERP Accpac 100 easily manages data for up to five different companies.

## Sage ERP Accpac 200

This edition builds on the solid financial and operations management capabilities of Sage ERP Accpac 100, but we've added advance credit claim and user-defined account group capabilities as well as support for up to four GL segments. Sage ERP Accpac 200 can accommodate up to twenty concurrent users and there is no restriction on the number of companies that can be managed.

## Sage ERP Accpac 500

This edition provides the mid-market customer with big business aspirations all the tools for success. Sage ERP Accpac 500 offers advanced inventory, purchasing and order management with up to ten GL account segments, unlimited account structures, 99 years of financial history and the ability to manage an unlimited number of concurrent users and companies.

## Sage ERP Accpac Edition Differences

Feature	500 Version	200 Version	100 Version
Number of Companies	Unlimited	Unlimited	5
Number of Users	Unlimited	Limited to 20	Limited to 10
Pervasive PSQL Version	Yes	Yes	Yes
Microsoft SQL Server Version	Yes	Yes	Yes
Oracle Version	Yes	Yes	Yes
Multicurrency	Yes	Yes	Yes
Transaction Analysis and Optional Field Creator	Yes	Yes	Yes
ACCPAC Alerts	Yes	Yes	Yes
<b>System Manager</b>			
SageCRM for Sage ERP Accpac Server	Yes	Yes	Yes
SageCRM for Sage ERP Accpac Single User License	Yes	Yes	Yes
Additional Language Overlays	Yes	Yes	Yes
<b>Financial Management</b>			
Integrated Dashboards	Yes	Yes	Yes
Accounts Receivable:			
Advance Credit Claims (Receipt Entry)	Yes	Yes	Yes
AR Inquiry	Yes	Yes	Yes
Customer Number Change	Yes	Yes	Yes
National Accounts Management	Yes	Yes	Yes
EFT Direct Receivables	Yes	Yes	Yes
Accounts Payable:			
Advance Credit Claims (Payment Entry)	Yes	Yes	Yes
Vendor Number Change	Yes	Yes	Yes
General Ledger:			
G/L Account Rollup	Yes	No	No
Number of Account Segments	10	4	3
Number of Account Structures	Unlimited	4	3
Number of Budgets	5	3	2
Years of History	99	7	7
User-defined Accounts Groups	Yes	Yes	Yes
G/L Security	Yes	Yes	Yes
Account Code Change	Yes	Yes	Yes
G/L Consolidations	Yes	Yes	Yes
Intercompany Transactions	Yes	Yes	Yes
Financial Link Professional	Yes	Yes	Yes



## Sage ERP Accpac Edition Differences (continued)

Operations Management	500 Version	200 Version	100 Version
Inventory Control:			
Number of Item Segments	10	10	4
Multiple Levels of Bills of Material	Yes	Yes	Yes
Customer Item Numbers	Yes	No	No
Advanced Pricing			
Price by Unit of Measure	Yes	No	No
Price by Weight or Quantity	Yes	No	No
Price by a Cost Plus a Percentage or Amount	Yes	No	No
Below Cost or Sales Margin Price Checks	Yes	No	No
Item Number Change	Yes	Yes	Yes
Order Entry:			
Ops Inquiry	Yes	Yes	Yes
Return Merchandise Authorisation	Yes	Yes	Yes
Purchase Orders:			
Vendor Contract Costs	Yes	Yes	Yes
Serialized Inventory and Lot Tracking	Yes	Yes	Yes
Uni-Sales Analysis	Yes	Yes	Yes
<b>Project and Job Costing</b>			
Time Cards	Yes	Yes	Yes
<b>Business Intelligence</b>			
Sage Accpac Insight	Yes	Yes	Yes
Sage Accpac Intelligence	Yes	Yes	Yes

“Sage ERP Accpac takes a sovereign position in mid-market solutions for the breadth of its integration. Architected for the web, the object-oriented technological infrastructure has served the company well in supporting a total back-office to front-office integration of the complete product line.”

— Dr. Katherine Jones Aberdeen Group

“Sage ERP Accpac has fulfilled all of our objectives in terms of financial reporting and our ever-expanding chart of accounts. With Sage ERP Accpac business analysis tools, we are more confident than ever in our ability to make the best possible decisions for our company. With such a seamless conversion of our data and significant gains in productivity and efficiency, it is clear that Sage ERP Accpac was the right choice for NAA.”

— Steve Harfst, COO North American Airlines

## Core Customer Relationship Management

Sage ERP Accpac includes the SageCRM server license and a single user license. SageCRM is a powerful, easy-to-use customer relationship management solution that integrates directly with Sage ERP Accpac right out of the box.

With SageCRM, you can automate your business processes to synchronise sales, marketing and customer care activities across your organisation, giving you complete business and customer perspectives, anytime, anywhere. Since it integrates with other business applications through an intuitive web services interface, you can enhance your productivity even further.

Regardless of how, when, or where your customers, partners and prospects choose to interact with your company, Sage ERP Accpac with SageCRM delivers comprehensive, easy-to-use tools to help you confidently manage these relationships.

With growth comes complexity. Sage ERP Accpac allows you to automate processes with our integrated modules that are added as needed to help you keep up with the demands of your business.

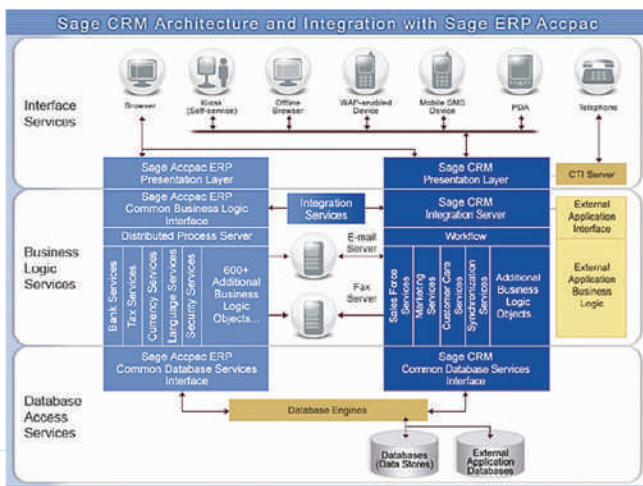
## Run Your Business Your Way

Sage ERP Accpac offers out-of-the-box integration with a wide range of end-to-end business management applications. These reliable, cost-effective solutions, from web store to warehouse management, can be implemented all at once or one at a time, depending on your particular business needs.

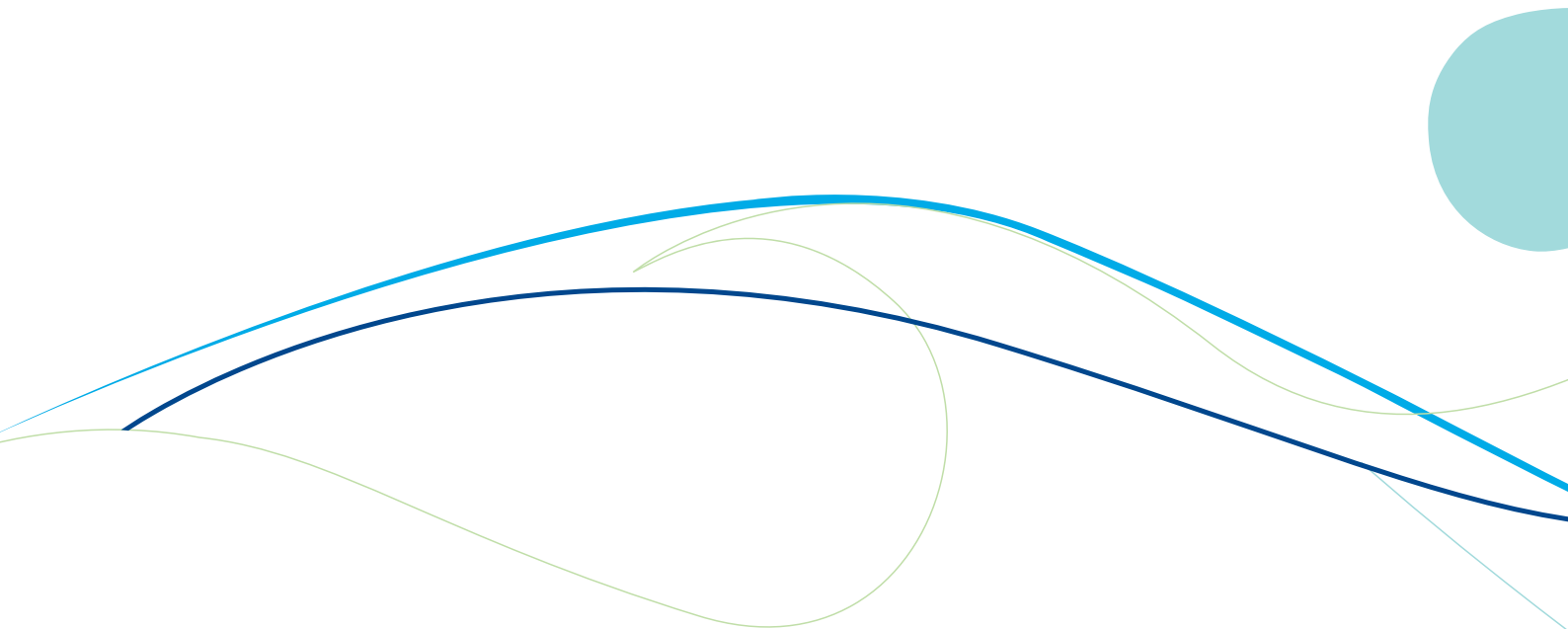
### Business Intelligence: Sage Accpac Insight and Intelligence

Sage Accpac Insight is an enterprise wide reporting, budgeting and consolidations application that is ideal for employees in remote offices and disparate departments who need to manage, distribute and collaborate information from a single source. It allows users to quickly capture and process information into meaningful reports and to securely distribute them across the entire enterprise on demand.

Sage Accpac Intelligence empowers you to quickly and easily obtain the information you need for operations and strategic planning from your software solutions. Get instant ROI with the included report templates or effortlessly create reports and analyse data, utilising the familiar Microsoft Excel® application. With Sage Accpac Intelligence you can spend more time focusing on information analysis and interpretation and less time pulling the data together. Finally, a Business Intelligence strategy that is fast, easy to deploy and cost-effective.







**Softline Accpac, a division of Softline (Pty) Ltd**  
Softline Technology Park, 102 Western Services Road,  
Gallo Manor Ext 6, Johannesburg.  
PO Box 781496, Sandton 2146, South Africa.  
Tel +27 11 304 2000 Fax +27 11 304 2030 Web [www.accpac.co.za](http://www.accpac.co.za)

©2010 Sage Software, Inc. All rights reserved. Sage, the Sage logos, and the Sage product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc., or its affiliated entities. Windows and the Windows logo are trademarks of the Microsoft group of companies. All other trademarks are the property of their respective owners.  
10-24911 08/10